



SOFTWARE

# Estimate

**ESTIMATING & BIDDING ELEMENT**



## KEY BENEFITS

- Accurate and scalable
- Easy to use, train, maintain
- All departments share common standardized reports, databases, etc.
- Integration with accounting, scheduling, and all other B2W Software elements
- Historical data tracking

## FEATURES

- Centralized resources, crews, task, and item databases
- Synchronized mobile estimating
- Audit trail
- Auto-save & auto-recalculate
- DOT integration
- RFQ Management
- Analysis of sub vs. self-performed work
- Error checking wizard
- Advanced bid day management with flexible markup & pricing schemes
- Customizable private bid form
- Cross-bid/cross-division management reporting

## Profitability starts here.

Every dollar that comes into your company starts with an estimate. How much of that dollar you get to keep depends on the quality of your estimating process and the tools you use to manage it. B2W Estimate is designed to manage your entire estimating and bidding process. Feature for feature, it is the industry's most powerful, cost effective estimating and bidding tool. Despite its power and feature-rich functionality, it is intuitive and easy to learn. Your estimators can be up and running in days, not weeks or months. By spending more time estimating rather than entering data, you can accomplish more winning bids in less time, and increase your company's bottom line.

## Fast and accurate wins the race

From rough estimates to the most highly detailed breakdowns, B2W Estimate allows you to work at any level of detail you want—there are no limitations. Create simple or detailed cost structures; specify markup strategies for overhead and profit; capture project-level information, including attached documents; and summarize cost elements to see the information most meaningful to you. And because every estimator is working from the same Microsoft database, B2W Estimate lets you work on multiple estimates simultaneously, or with many other estimators in the same bid. The result is unmatched speed, accuracy and scalability.

## Easily manage subcontractor and vendor quotes

B2W Estimate's Subcontractor and Vendor RFQ Management function makes it easy to manage quotes for all subcontracted work and materials in your estimate. Electronically send RFQs to subcontractors and vendors, then analyze submitted quotes to select the lowest bidder—or split RFQ groups among multiple bidders to get the best possible package price.

## Keep track of changes with complete accuracy

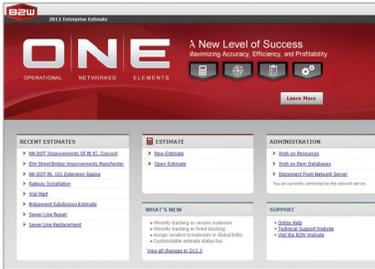
The Audit Trail capabilities in B2W Estimate allow you to review a detailed history of changes made in every estimate, tracking the date and time when components were added, deleted or modified, as well as the name



## SOFTWARE

### EASY TO USE INTERFACE

Work on resources and item templates, as well as create new estimates or access recent estimates.



### UNLIMITED LEVEL OF DETAIL

Create an unlimited level of detail for items and tasks within an estimate.

Description	Quantity	UM	Base Cost	Unit
Site Preparation	1.00	ACRE	\$6,000.00	\$
Hot Bituminous Paving	5,000.00	TON		\$
Highway Paving Crew	5,000.00	TON		\$
Blau-knox Road Paver	40.00	HR	\$75.00	\$
Asphalt Distributor	40.00	HR	\$25.00	\$
CAT Roller 10 Ton	40.00	HR	\$35.00	\$
CAT Roller 5 Ton	40.00	HR	\$25.00	\$
Water Truck	5.00	DY	\$100.00	\$1
Foreman	50.00	HR	\$24.00	\$
Paver Operator	50.00	HR	\$19.00	\$
Roller Operator	50.00	HR	\$17.75	\$
Laborer	50.00	HR	\$17.50	\$
Asphalt Surface	5,000.00	TON	\$26.00	\$
Trucking	5,000.00	TON		\$

### PROFESSIONAL BID FORMS

Submit bids quickly and professionally.

Company Name  
Address  
City, State Zip  
Phone • Fax

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<p><b>To:</b> Department of Transportation 211 Hiram Drive Concord, NH</p>	<p><b>Contact:</b> Joel Gosnell Phone: (603) 259-7900 Fax: (603) 259-7924</p>
<p><b>Project Name:</b> NHDOT Improvements of Rt 93, Concord</p>	<p><b>BID Number:</b> 5070001</p>
<p><b>Project Location:</b></p>	

We are pleased to submit these prices for your consideration.

Item #	Description	Estimated Quantity	Unit	Price	Total Price
214	FINE GRADING	20,000.00	LINEAR FOOT	\$1.00	\$20,000.00
405.11	HOT BIT PAVEMENT MACHINE METHOD	5,000.00	TON	\$16.36	\$81,800.00
405.12	HOT BIT PAVEMENT HAND METHOD	2,500.00	TON	\$17.27	\$43,175.00
405.1	MAINTENANCE OF TRAFFIC	1.00	LS	\$24,570.00	\$24,570.00
428.2	SAVED BITUMINOUS PAVEMENT	12,000.00	LF	\$1.37	\$16,440.00
632.004	REFLECTIVE PAINT PAVE, MARKING, P/LANE	100,000.00	LF	\$0.12	\$12,000.00
632.006	REFLECTIVE PAINT PAVE, MARKING, P/LANE	20,000.00	LF	\$0.50	\$10,000.00
				<b>Total Bid Price:</b>	<b>\$169,935.00</b>

**Notes:**  
 • Payment may be withheld if not accepted within 45 days of receiving the proposal.  
**Payment Terms:**  
 Payment on 60/90/120 days of date of invoice, regardless of when payment is made by Owner.  
 • The standard late charge of 15% will be levied against delinquent payments.  
 • The bid payment must be submitted by the due date. (60/90/120/150 days as accepted)

of the user who made the changes. A detailed event log for each portion of your estimate gives you insight into its status, providing the opportunity to revert back to previous values if necessary.

## Keep key decision makers accurately informed

Browser-based management reporting allows you to quickly generate cross-divisional reports so decision makers can view estimate summary information from across your company when it's still relevant. More up to date and accurate information results in better decisions and better estimates. You can also subscribe to reports for automatic distribution of any report on a daily, weekly or monthly schedule.

## Work on estimates from anywhere

Sometimes you need to be able to work on an estimate without being connected to your network. The mobile estimating functionality in B2W Estimate allows you to "check out" estimates and work on them on the go, from virtually anywhere. You can utilize all estimating functionality while disconnected, and easily synchronize your changes when you reconnect. While you're working, B2W Estimate locks the checked-out estimate—other users can still view the estimate in read-only mode, but there is no danger of someone making changes while you're working in it.

## Protect sensitive information with iron clad security

B2W Estimate includes a comprehensive security system to control access to each area of the product, as well as limit the amount of information each user can see. You can assign different permissions to specific user groups to control the creation, modification and deletion of information throughout the product, giving you finely-tuned control over what an individual can see, and, more importantly, what an individual can change.

## THE B2W SOFTWARE ADVANTAGE

Designed and built on the ONE (Operational Networked Elements) platform, B2W is the first and only suite of construction management solutions that puts everyone in your company—from managers in the office to foremen in the field—on the same page at the same time. Separately or as one unified suite, B2W Estimate (estimating & bidding), B2W Track (field tracking & analysis), B2W Dispatch (resource management & dispatching) and B2W Maintain (equipment maintenance & repair management) offer:

- Increased operational efficiencies and accuracy for more profitable jobs
- One operational database for single point data entry that enables instant cross module resource visibility and collaboration
- Operational control through real-time dashboards with easy drill downs
- Comprehensive integration with all major accounting software packages
- Advanced capabilities between the field and the office via tablet application
- Intuitive user interface for streamlined estimating, bidding, logistics, field operations and maintenance